

# SAMSUNG

### Innovative Residential / Light Commercial / Commercial Products







# Why Become A Samsung Dealer?

There are 3 levels in the Preferred Dealer program with increasing rewards based on participation.

To view Samsung Rewards, go to <a href="SamsungHVAC.com/rewards">SamsungHVAC.com/rewards</a>.

Enter <a href="demo">demo</a> as the PIN and press login to see the rewards catalog.

### Dealer

Once you complete the required training and register your first\*\* system, you will be listed on the Samsung HVAC dealer locator on <a href="SamsungHVAC.com">SamsungHVAC.com</a> following the Preferred and Preferred Plus Dealers in your area along with all Dealer benefits. See detailed benefits on next page.

### **Preferred Dealer**

Once you register 5\*\* installed systems and complete the required training, you will be listed on the Samsung HVAC dealer locator on <a href="SamsungHVAC.com">SamsungHVAC.com</a> following the Preferred Plus Dealers in your area along with Dealer and Preferred Dealer benefits. See detailed benefits on next page.

### Preferred *Plus* Dealer

Once you register 25\*\* installed systems and complete the required training, you will have priority listing on the Samsung HVAC dealer locator on <a href="SamsungHVAC.com">SamsungHVAC.com</a> within a 100 mile radius along with Dealer, Preferred Dealer, and Preferred Plus Dealer benefits. See detailed benefits on next page.



# SAMSUNG

### **Benefits**

A detailed look at more rewards you can receive based on your program level:

DEALER	PREFERRED DEALER	PREFERRED PLUS DEALER				
		<b>⊘</b>	12/12/1 Enhanced Warranty***			
		<b>Ø</b>	Website Development and Hosting. Have Samsung HVAC develop and host your company website! Restrictions apply.			
		<b>Ø</b>	Exclusive Promotions. Install, register and earn!			
		<b>Ø</b>	Priority Listing on SamsungHVAC.com Dealer Locator. Receive more leads, website visits and phone calls			
		<b>Ø</b>	Access to VIP Technical Support. Priority call response- Call scheduling.			
	9	•	Angi Leads (previously HomeAdvisor). Purchase additional sales leads in your area. Discounts and credits available through your distributor partner. Not applicable in Canada.			
	•	•	Samsung Branding Points. 25 points per registered system (\$12-50 value per system!) Apply toward purchases in the Samsung HVAC Promo Shop			
	<b>⊘</b>	<b>Ø</b>	Complimentary Vehicle Magnets. Upon request			
	<b>Ø</b>	•	Purchase Rewards. Calendar year point reward system. Must register systems to accumulate points. \$100-\$150 value per system Redeemable for thousands of items1			
	<b>⊘</b>	<b>⊘</b>	Dealer Welcome Kit. Containing Samsung HVAC branded items. Co-branded items included for Preferred <i>Plus</i> Dealers.			
	<b>⊘</b>	<b>Ø</b>	Locator Consumer Friendly Icons. Trained Installer, Trained Service Technician, Pro Installer			
•	•	•	Thrive Business Marketing. Work with a digital marketing agency specializing in the HVAC industry to develop and optimize your marketing efforts:			
<b>Ø</b>		<b>Ø</b>	Extended Warranty Options.* Labor, parts, and compressor Select models-			
<b>9 9 9</b>		•	Consumer Financing. Simple, paperless application process. Quick credit decisions Direct support from sales representatives Training and advertising resources.			
<b>Ø</b>	<b>⊘</b>	<b>⊘</b>	Lead Generation			
0 0			Full Access to Samsung HVAC Mobile App. Register systems, view error codes, file warranty claims and more-			
<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	Samsung HVAC Dealer Link. Product registration. Bill of materials- Support files. Product literature. Branding Points			
<b>Ø</b>	<b>⊘</b>	<b>⊘</b>	SamsungHVAC.com DealerLocator			
Onboarding	Installation	Service	Training Course Requirements†			
1	5	25	System Registration Requirements**			

<sup>\*</sup>Available in limited Canadian provinces. \*\*Must meet registration requirements in a 12 month period to remain in the respective tier. This is a rolling 12 months beginning the day of enrollment. \*
\*\*Conditions apply †Training course requirements are subject to change. Visit sameunghvac.com/training for latest course information.

### **Ductless Accessories & Tools**

### **Ductless Accessories**

Condensate Switch

**Couplers** 

**Equipment Pad** 

**EPA Coil Cleaner & Disinfectant** 

**Locking Caps** 

**Insulated Drain Hose** 

**Overflow Switch** 

**Pan Tablets** 

Pipe Adapter

Pre-Insulated, Paired Lineset

**Polymer Risers Plarock** 

Single Unit Stand

Stranded Mini-Split Cable

**Surge Protective Device** 

**Telescoping Wall Sleeve** 

**Vibration Absorbing Risers** 

Wall Bracket for Outdoor Unit

### **Ductless Tools**

**Cleaner & Cleaning Kit** 

Condensate Pumps

Flare Fitting Seals

Flexible, Easy Flare

**Line Connector** 

**Lineset Duct & Fitting System** 

**Installation Support** 

Refrigerant Press Fittings

**Tool Bits** 

# Technical/FSR Support Providing Exceptional Assistance For...

### SAMSUNG



### SAMSUNG



In-Person Training
Available September
Through April, visit
www.ShearerSupply.com
For A Training Schedule

# Meet your starting lineup. SAMSUNG





WindFreeTit \* 2.0

WindFree™\* 2.0e

### Features:

### Total Control

WindFree™\* 2.0 and WindFree™\* 2.0e units come with built-in Wi-Fi, allowing users to remotely regulate temperature, adjust settings, receive real-time updates about system performance and energy usage, as well as troubleshoot solutions when a repair is needed. Compatible with SmartThings app† and Bixby 2.0°.

### Control Features

- On/Off
- Fan Speed
- Temperature Setting
- Wind Direction
- WindFree<sup>TM\*</sup> Mode
- Schedule
- · Good Sleep Mode
- Options:
  - 2-Step
  - Fast
  - Comfort
  - Quiet
  - Single User

### SmartThings Features

Scenes – Control multiple devices with a single tap or voice command through the SmartThings app. A Scene can be used as a part of an Automation.

**Automations** – Control your devices without manual intervention. Automations can be to run at certain times on certain days of the week or to trigger when another device reports a certain condition (such as detecting motion or a door or window opening).

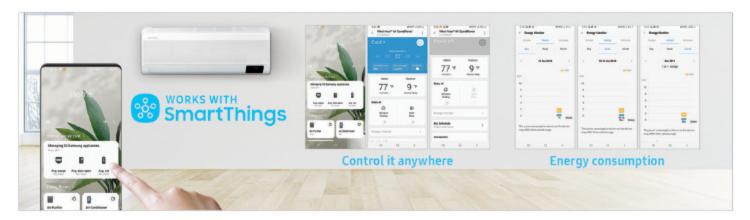
**Energy Monitoring** – View daily, weekly, and monthly energy consumption for your A/C system (for reference use only and not revenue grade).

**Geofencing** – Detects when the smartphone you're carrying comes in and out of the range you set up on the map, and then triggers the different actions you've set to happen (such as turning your A/C off while you're away, or on when you arrive home).



Bixby is Samsung's scalable AI platform, built to support multiple devices in your life in a more conversational, more personal, and more useful way.

To learn more, visit Samsung.com/bixby



†Available for download on the Google™ Play store and App Store\*. A network connection is required. Samsung application account is necessary.

^Bixby voice recognizes English (U.S.) Mandarin Chinese and Korean. Not all accents, dialects and expressions are recognized. The list offeatures that can be controlled by voice commands via Bixby will continue to expand. Mobile functionality compatible with Samsung Galaxy 8 series or higher with Bixby function. Samsung account login and data network (Wi-Fi or internet connection) required to fully operate Bixby features.

\*The WindFree™ unit delivers an air current that is under 0.15 m/s while in WindFree™ mode. Air velocity that is below 0.15 m/s is considered "still air" as defined by ASHRAE 55-2013 (American Society of Heating, Refrigerating, and Air-Conditioning Engineers). © 2022 Samsung HVAC

# SAMSUNG

# **Light Commercial (CAC)** & Multi-Zone (FJM)



Samsung's new single zone Light Commercial (CAC) and multi-zone Free Joint Multi (FJM) product lines now offer more indoor unit options with a wider range of capacities for a variety of heating and cooling needs.

Most indoor unit models are compatible with both CAC and FJM outdoor units to simplify Samsung's product portfolio and reduce the overall number of SKUs to manage.

### Indoor Units



### Compatibility

Capacity	Cassette				Ducted			Other	
KBtu/h	360	WindFree™* 4-Way	WindFree™* Mini 4-Way	WindFree™* 1-Way	MPAH	Duct S	Slim Duct	High Wall	Console
7K								FJM <sup>2</sup>	
9K		-	CAC/FJM	CAC/FJM	-	CAC FJM <sup>1</sup>	CAC/FJM	RAC/FJM²	CAC/FJM
12K		-	CAC/FJM	CAC/FJM	FJM <sup>3</sup>	CAC FJM <sup>1</sup>	CAC/FJM	RAC/FJM²	CAC/FJM
15K	-		35-3	-	-	FJM1	-	FJM <sup>2</sup>	FJM
18K	CAC	CAC/-40°	CAC/FJM	CAC	CAC FJM3	FJM <sup>1</sup> CAC/-40°	CAC/FJM	RAC/FJM² CAC/-40°	CAC/FJM
24K	CAC	CAC/-40°	1.50	3-3	CAC FJM <sup>3</sup>	CAC/-40°	-	RAC/FJM <sup>2</sup> CAC/-40°	7.0
30K	CAC	CAC/-40° CAC Max Heat®	1.50	3-3	CAC CAC Max Heat®	CAC/-40° CAC Max Heat®	-	CAC/-40°	7.0
36K	CAC	CAC/-40° CAC Max Heat®	10.53	1.54	CAC CAC Max Heat®	CAC/-40° CAC Max Heat®	5.	CAC/-40°	74
42K	CAC	CAC	0.50	0.7%	CAC	CAC	-	-	-
48K	CAC	CAC	11233	929	CAC	CAC	2	723	20

Duct S will have dedicated models for FJM (AJO\*\*BNHDCH/AA)

\*#ACC/FJM high wall units include WindFree\*\*\* 2.0 (ARO\*\*BSECMWKNCV) and WindFree\*\*\* 2.0e (ARO\*\*BSECMWKNCV). These indoor units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXSCCC/AA) outdoor units and units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXSCCC/AA) outdoor units and units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXSCCC/AA) outdoor units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXSCCC/AA) outdoor units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXSCCC/AA) outdoor units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXSCCC/AA) outdoor units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXSCCC/AA) outdoor units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXSCCC/AA) outdoor units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXSCCC/AA) outdoor units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXSCCC/AA) outdoor units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXSCCC/AA) outdoor units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXSCCC/AA) outdoor units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXSCCC/AA) outdoor units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXSCCC/AA) outdoor units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXSCCC/AA) outdoor units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXSCCC/AA) outdoor units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXSCCC/AA) outdoor units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXSCCC/AA) outdoor units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXSCCC/AA) outdoor units are not compatible with (ACO\*\*BXADCH/AA) or (ACO\*\*BXAD

# Commercial Indoor Units SAMSUNG

Overview



360 CASSETTE 9K-48K



WINDFREEM\* 4-WAY CASSETTE 6K-48K



WINDFREETM\* MINI 4-WAY CASSETTE 5K-20K



WINDFREEM\* 1-WAY CASSETTE 5K-24K



DUCT S 6K-48K



SLIM DUCT 7K-30K



HSP DUCT (High Static Pressure) 54K-96K



OAP DUCT (Outside Air Processing) 72K-96K



WINDFREEM\* 2.0 5K-28K



MAX 32K



UNDER CEILING 18K-24K



**BIG CEILING** 36K-48K



FLOOR STANDING (concealed type) 6K-24K



FLOOR STANDING (exposed type) 6K-24K

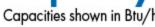


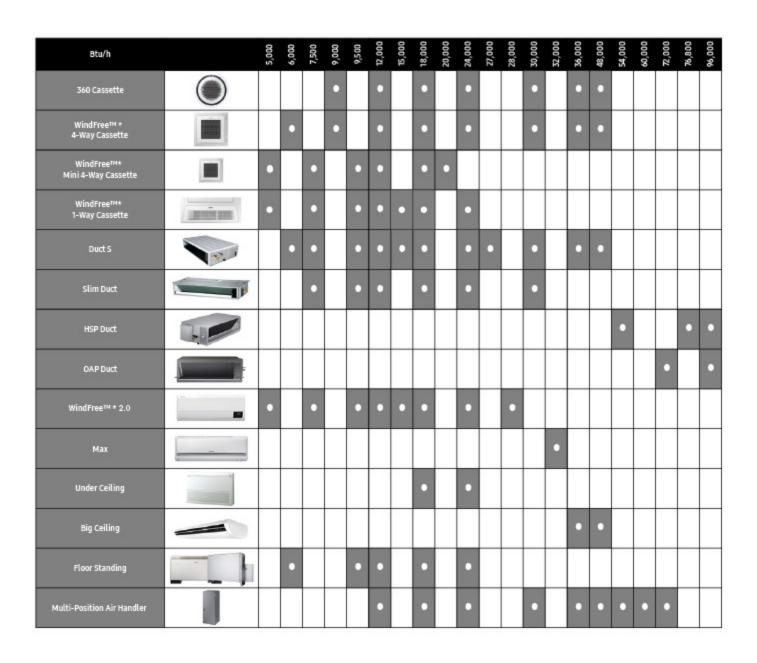
MULTI-POSITION AIR HANDLER 12K-72K

<sup>\*</sup>The WindFree™ unit delivers an air current that is under 0.15 m/s while in WindFree™ mode. Air velocity that is below 0.15 m/s is considered "still air" as defined by ASHRAE 55-2013 (American Society of Heating, Refrigerating, and Air-Conditioning Engineers).

# Capacity Chart Capacities shown in Btu/h

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<sup>\*</sup>The WindFree™ unit delivers an air current that is under 0.15 m/s while in WindFree™ mode. Air velocity that is below 0.15 m/s is considered "still air" as defined by ASHRAE 55-2013 (American Society of Heating, Refrigerating, and Air-Conditioning Engineers).

### **Outdoor Units**

Overview

# **SAMSUNG**

DVM S2
Heat Pump and Heat Recovery



6 ton



8, 10, 12, and 14 ton



16, 18, and 20 ton

DVM S Eco
Heat Pump and Heat Recovery



3, 4, and 4.5 ton



DVM Chiller



**DVM S Water**Heat Pump



3.18, 3.98, and 4.55 ton\* \*



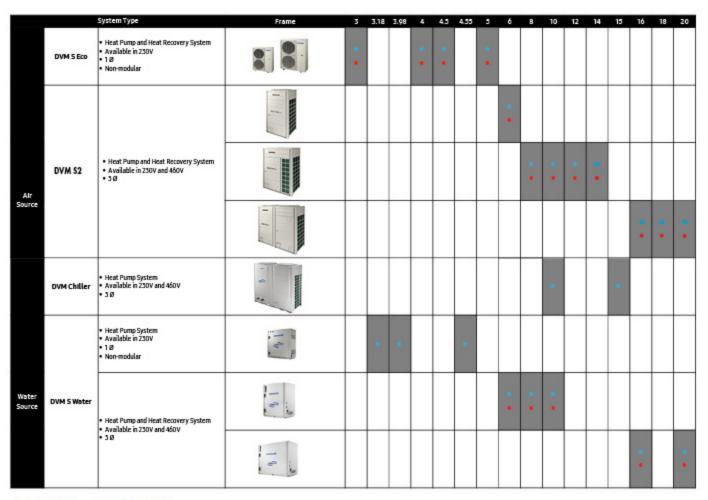
6, 8, and 10 ton



16 and 20 ton

# **Capacity Chart**

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Heat Pump
 Heat Recovery

DVM S2 - connect up to 3 units for system capacities up to 40 tons

DVM Chiller - connect up to 16 units for system capacities up to 240 tons

DVM S Water\* - connect up to 3 units for system capacities up to 50 tons



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#### MISSION STATEMENT

To always convey a passion for the customer and to consistently deliver THE BEST SERVICE EXPERIENCE.

### VISION STATEMENT

Delivering Customer Satisfaction is about providing timely, responsive service with integrity, simplicity and a passion for excellence while meeting and exceeding the customer's expectations.

### PRESIDENT'S COMMITMENT

At Shearer Supply you have my personal commitment that we will always work to EXCEED your expectations in all that we do.

